

WHEELBARROW PROFITS: HOW TO CREATE PASSIVE INCOME, BUILD WEALTH, AND TAKE CONTROL OF YOUR DESTINY THROUGH MULTIFAMILY REAL ESTATE INVESTING



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About the Author

Gino Barbaro is a licensed realtor, investor, business owner, and entrepreneur. He has been investing in real estate for fifteen years and has grown his portfolio in excess of 500 units. Gino has teamed up with Jake Stenziano to create [JakeandGino.com](#), a real estate education company that offers coaching and training to those looking to get their start and seasoned professionals alike. He is also a graduate of IPEC (Institute for Professional Excellence in Coaching) and the author of the best-selling cookbook *Family Food and the Friars*. He currently resides in New York with his beautiful wife and their six children. To learn more about Gino, visit [www.ginobarbaro.com](#) or [www.ginosfamily.com](#) ---- Jake Stenziano is a former award winning Sales Specialist for GlaxoSmithKline, with an MBA in marketing from Mercy College in Westchester, NY. Jake built a large multifamily portfolio while working as a sales specialist and was able to retire from corporate America at age 33. Jake is currently the asset manager for 502 multifamily units and is also the founder of Rand Property Management, which is responsible for managing the day-to-day operations of his group's investment portfolio. It is also the first property management company with a focus on "modern affordability." Jake now enjoys running his property management company and coaching students on how to buy, manage, and finance multifamily properties in their pursuit of financial freedom. He and his wonderful wife currently reside in Knoxville, Tennessee.

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Find your niche and map your path to financial freedom. The Wheelbarrow Profits system for real estate investment takes advantage of an under appreciated source of wealth in the United States: multifamily properties.

Learn how to identify your own niche, study your market, build your portfolio, and manage properties to successfully turn your investment into true wealth. Written and created by Jake Stenziano and Gino Barbaro, Wheelbarrow Profits is the tried and true system that they've utilized to grow a single multifamily investment into nearly a dozen successful and lucrative properties.

Whether you're a seasoned professional looking to explore a different type of investment strategy or a new investor looking to start building your portfolio, Jake and Gino's system will provide you with the step-by-step guide you need to secure your financial independence.

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6 of 6 people found the following review helpful.

IF YOU ARE CRAVING FINANCIAL FREEDOM THIS BOOK IS A MUST READ

By Amazon Customer

If your craving financial freedom and are passionate about working hard, but just need a roadmap ...look no more. Gino and Jake's "Wheelbarrow Profits" is a MUST READ!! This book gives you a step by step guide on how to invest in Multi Family properties and how to overcome obstacles such as not having start up funds and offer rejection. Better than any Real Estate Course 101, the authors clearly define the terminology that you must know while mapping out the road to your first investment success. My favorite chapter is 3 where they talk about the "psychological mindset" and how most people quit because of their fears on why they can't succeed. I have already been dabbling with small real estate investment projects but this book was exactly what I was looking for to take it to the next level... passive income & financial freedom!! Thanks Gino & Jake :)

5 of 5 people found the following review helpful.

SUPER BOOK!!!

By James Gentry

I started to scan book and ended up reading every page! I have owned hundreds of apartments and I had to learn the hard way, which cost me money, frustration and time. This book is for new investors, operators that have been in business a few years to help them fine tune their organizations and for the veterans to use as a teaching tool for all employees. Many new investors make mistakes on their first deal and never make it to the second deal which cancels out a lifetime of accumulated wealth that they could have had by following the steps in WHEELBARROW PROFITS. They could use this book at the University level for the course "Apartments - Don't Make Mistakes - Make Money". SUPER BOOK!!!

4 of 4 people found the following review helpful.

Great reference tool

By KLP

This is an excellent description of the right way to purchase and manage multi-family housing. That said, it is really more of a reference book than a "sit down and read" book, but I did just that. While I have rental property I do not have multi-family property. However, many of the issues discussed still apply, and piqued my interest into possibly going the multi-family rental route. I thought the encouraging part of the book was that it describes how you can share some of the potential grief, which will come from rental ownership, with others and especially experts. This was very hopeful. Along with this I was impressed with the obvious commitment expressed in the book to being a "good" landlord providing value and safety to tenants - and how you can make good returns doing so! The book provides a solid systematic approach to a seemingly worrisome issue. I recommend it to any current rental owners and to those who are considering such an investment.

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